

going to get at the people who had in it
 Permeation \vas
 then to be applied, on the best Fabian lines
 They were
 card-indexing the Clubs and Institutes, the
 religious and
 semi-religious bodies, the educational and semi-
 educational
 associations, the PSA's, the League of Nations
 Union
 branches, the Friendly Societies, the Welfare
 Leagues of
 multifarious kinds that they had already
 discovered, and
 were thirsty for suggestions as to other lines of
 approach
 They were planning how to get into them all,
 not with
 political speeches, but \with innocuous sounding
 lectures—
 lectures about the History of Mining, of Trade
 Unionism,
 of the Social Services and so on The women,
 the co-
 operators, the Temperance people, the
 Mothers* Unions
 the literary, debating, philosophical and
 scientific societies,
 they knew what they were, and \here they \\
 ere, and \\\ho
 they were, and were alert to cope with them
 They had
 mapped out the pubs as well as the clubs They
 were plan-
 ning to go down a great deal, and they did
 1921 was not many months old before he had
 got out
 a *History of the Durham Miners* In its Preface, he
 says,
 with his habitual modesty,

"I have merely put together in a con\enient form
 the results of
 some researches among the Home Office papers
 in the Public
 Record Office, and other contemporary records
 and pro-
 ceedings, with what I have gleaned from public
 sources "

With this admirable hand-book in their pockets,
 the partners
 spent week after week in Seaham, lecturing to
 the people,
 also getting to know them The miners and
 their women-

folk had never encountered politics quite in this
form before,
but they soon took to it with zest They
flocked to the
lectures, and sat there, mostly silent, with
bright eyes and
tense attentiveness, no interruptions, no
applause even,
until the end, when a round of deafening
cheers expressed
their appreciation For the Webbs, this new
contact with